



## **LETTER FROM THE PRESIDENT/CEO**

### **Trisha Baker**



In 2015 we opened our membership to the Garfield County community, and in 2016 added a new branch office in Pomeroy, Washington to better serve our new members there. We merged with Lewiston's Clearwater Credit Union in October, adding thousands of members and converting the Clearwater Credit Union branch to an LCCU branch. Our expansion into Pomeroy and merger with Clearwater CU grew the LCCU family to more than 12,000 members strong! With an increase in nearly 4,000 members in one year, we've increased the Credit Union's ability to be competitive in our pricing and our fee structure as well as our ability to help thousands of families reach their financial goals. I'm so proud of what we can accomplish together!

Since our first priority continues to be providing convenient, value-oriented products and services to our members, we spent time and money in 2016 to update the look and functionality of LCCU's website. With its new and upgraded features - including online loan signing capability, online membership sign ups, financial education, and more - the website is now an even easier tool for our members

to use to access their accounts and make smart financial decisions.

This year you, like many Americans, may wonder how our economy will fare with a new President in office. While I'm unsure what to expect, I have been paying attention to what economists are saying - which is that they expect to see more interest rate hikes from the Federal Reserve in 2017. We'll be watching this closely, but I can assure you that LCCU and credit unions in general are resilient financial institutions, and we have always weathered economic uncertainties well. I have no doubt LCCU will continue to thrive!

I want to thank our Board of Directors for their dedicated service to the Credit Union. This volunteer group, made up of members from your local communities, continues to make wise decisions that ensure Lewis Clark Credit Union remains one of the strongest financial institutions serving our area. Each member of the Board is your advocate and has your financial future in mind with every decision that is made. It's an important responsibility, and I thank them for their continued service. I also want to thank our Supervisory

Committee for all of their hard work and dedication - they too are greatly appreciated!

Our incredible, service-minded staff also deserves a heartfelt thank you. I continue to be proud of and impressed by our LCCU staff and their dedication to serving members and our community in meaningful ways. Whether it's advising a member on the best loan or ways to strengthen their credit score or volunteering for a community project or organization, our staff always goes above and beyond. Each and every staff member makes me proud to be a part of the LCCU family.

Our success is truly a group effort. Members, volunteers and staff all play an equal role making LCCU the strong organization that it is. So thank YOU for helping to strengthen the credit union with your trust and loyalty! We value your membership and appreciate your business.

While 2016 was a huge year for Lewis Clark Credit Union, we're even more excited about what 2017 will bring!

**Kindest regards,**  
*Trisha Baker, President/CEO*



## CHAIRMAN'S REPORT

I am happy to report that 2016 was another exceptional year for Lewis Clark Credit Union. Our continued growth in loans, assets and membership were a direct result in the sound organizational decisions made by our top-notch Board of Directors as well as our members' trust in us. Our growth was further accelerated by the opening of a new branch office in Pomeroy and our merger with Clearwater Credit Union.

LCCU continued to be a wonderful community partner in 2016 with staff, Board members and members logging hundreds hours participating in activities and events that touched the lives of hundreds of community members. From raising thousands of dollars at our Annual Miracle Match Golf Tournament to volunteering countless hours at the Boys and Girls Club, we continue to be an organization that places great value in community service. I love that!

The Board of Directors is spending time with staff in

2017 planning for the Credit Union's future, and we're excited for all the opportunities that lie ahead. I truly appreciate all the time and effort our dedicated volunteer Board of Directors spends to ensure the Credit Union continues to grow, reach our financial goals and remains a place where members can go for solid financial support.

Special thanks to our Supervisory Committee and all of their hard work and dedication too. Our Credit Union wouldn't be strong without a strong Board of Directors and Supervisory Committee - so many thanks to each and every one of them!

It's also important to thank the dedicated staff members at each of our branches who work every day to make sure our members receive unparalleled service and are able to reach their financial goals.

And of course, LCCU wouldn't exist without our members, so thank YOU for your loyalty and your continued trust in us!

**Sherri Kumm, Chair**

## SUPERVISORY COMMITTEE REPORT

The Supervisory Committee acts as a steward on behalf of all Credit Union members and met monthly during 2016. The Supervisory Committee is tasked with reviewing Credit Union operations, evaluating internal controls, evaluating the Credit Union's financial condition, and making sure all federal and state regulations, procedures, and policies are properly followed as defined by the Idaho Department of Finance and the National Credit Union Administration (NCUA).

One of the most important functions of the Supervisory Committee is to oversee an annual audit of the Credit Union's financial condition and internal accounting procedures. The accounting firm of Eide Bailly, Inc. of Boise, Idaho, completed an annual audit during 2016 and reported the Credit Union to be in good financial condition and operating in compliance with state and federal laws. The Idaho Department of Finance performed a regularly scheduled safety and soundness examination in March 2016.

It is the opinion of the Supervisory Committee that the policies established by the Board of Directors contribute to sound management practices, and Credit Union staff and management are operating effectively, efficiently and in a manner consistent with safeguarding the membership's interests.

The committee is appointed by the Board of Directors and is comprised entirely of volunteers from the membership. If you are interested in serving on the Supervisory Committee, please contact Trisha Baker.

The Supervisory Committee thanks all members and others who have devoted time and effort to the success of Lewis Clark Credit Union. Any member with concerns about the Credit Union is encouraged to contact anyone on the Supervisory Committee.

**Heather Marshall, Chair**  
**Katy Miller, Committee Member**  
**LaDana Sarbacher, Committee Member**

## TREASURER'S REPORT

With commitment and service to our members, we granted 3,408 loans totaling \$32,819,192. As of December 2016, we ended the year with \$64,488,989 in outstanding loans, an increase of 27.84% over 2015 and \$83,983,526 in outstanding savings accounts. We grew to 12,161 members, an increase of 45.71% throughout our five offices in Lewiston, Orofino, Clarkston and Pomeroy. We incurred net loan losses of \$292,078 for 2016. However, we had a net income gain for 2016 of \$184,210.

During 2016, the Credit Union remained financially strong and was able to meet the financial and service needs of our members. The continued financial growth and strength of Lewis Clark Credit Union is a testament to the loyalty and support that you, our members, have shown us during the past year. We are positive that with your continued support LCCU will continue to see our membership grow and the Credit Union remain strong for many years to come.

**Mike McAllister, Secretary-Treasurer**

ASSETS	2015	2016
Loans	\$50,422,551.95	\$64,488,988.59
- Allowance for Loan Loss	\$486,483.86	\$558,628.08
Net Loans	\$49,936,068.09	\$63,930,360.51
Cash	\$1,201,755.12	\$2,107,581.27
Investments		
Catalyst Corporate	\$1,440,787.93	\$11,381,253.33
Other Investments	\$1,932,000.00	\$10,044,937.00
NCUSIF	\$463,561.97	\$765,181.74
ASI Reserve	\$-	\$280,608.38
Land and Buildings	\$1,263,597.32	\$1,907,283.63
Furniture and Fixtures	\$32,539.73	\$69,520.93
Data Processing Equipment	\$47,218.22	\$131,025.41
All Other Assets	\$793,257.11	\$1,343,583.03
<b>TOTAL ASSETS:</b>	<b>\$57,110,785.49</b>	<b>\$91,961,335.23</b>
<b>LIABILITIES/EQUITY</b>		
Accounts Payable	\$102,588.78	\$465,916.71
Other Liabilities	\$54,280.27	\$100,997.01
Regular Shares	\$24,408,030.09	\$38,548,261.80
Share Drafts	\$7,959,963.53	\$15,840,402.16
Money Market	\$3,865,075.74	\$10,422,149.42
Share Certificates	\$12,986,013.10	\$16,237,733.99
IRA's	\$2,368,071.50	\$2,934,978.90
Regular Reserves	\$607,473.33	\$1,432,164.93
Other Comp Income	\$(988,216.50)	\$(917,670.75)
Merger Equity	\$-	\$468,778.00
Undivided Earnings	\$5,747,505.65	\$6,427,623.06
<b>TOTAL LIABILITIES/ EQUITY:</b>	<b>\$57,110,785.49</b>	<b>\$91,961,335.23</b>

INCOME	2015	2016
From Loans	\$2,680,566.05	\$3,389,211.92
From Investments	\$27,438.02	\$124,043.42
Fee Income	\$466,819.06	\$696,992.84
Misc. Income	\$459,555.82	\$805,811.57
<b>TOTAL INCOME:</b>	<b>\$3,634,378.95</b>	<b>\$5,016,059.75</b>
<b>EXPENSES</b>		
Salaries	\$965,689.48	\$1,307,680.60
Benefits	\$363,396.38	\$524,060.58
Travel and Conference	\$28,316.75	\$38,350.93
Association Dues	\$25,998.78	\$34,905.36
Office Occupancy	\$129,497.52	\$183,945.30
Office Operations	\$651,997.67	\$886,644.01
Education/Promotion	\$198,533.58	\$236,719.86
Loan Servicing	\$239,768.84	\$291,378.47
Prof/Outside Services	\$111,234.03	\$303,376.04
Provision for Loan Loss	\$247,474.63	\$295,000.00
Member Insurance	\$-	\$-
Operating Fee	\$9,035.02	\$15,381.32
Annual Meeting	\$4,309.01	\$3,487.46
Misc Operating Expense	\$36,739.36	\$202,064.67
Interest/Borrowed Funds	\$1,801.20	\$39.56
<b>TOTAL OPERATING EXP:</b>	<b>\$3,013,792.25</b>	<b>\$4,323,034.16</b>
<b>NON-OPERATING INCOME:</b>	\$621.92	\$(13,212.80)
<b>GAIN/LOSS SALE OF ASSET:</b>	\$-	\$(154,224.50)
<b>NET PROFIT:</b>	<b>\$621,208.62</b>	<b>\$525,588.29</b>
<b>DISTRIBUTION NET PROFIT</b>		
Dividends Paid	\$224,045.81	\$341,377.80
<b>NET GAIN:</b>	<b>\$397,162.81</b>	<b>\$184,210.49</b>

## BOARD OF DIRECTORS CANDIDATES

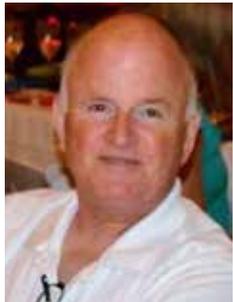
### Katy Miller (incumbent)



Katy was born and raised in Lewiston and graduated from Lewiston High School in 1992. Katy is proud to have served on LCCU's Board of Directors since 2013 and also volunteers her time to serve on LCCU's Supervisory Committee, which oversees the annual audits of the Credit Union's financial condition and internal accounting procedures. Katy is a licensed Property/Casualty and Health/Life insurance agent and has worked for CBIZ Sattler

Insurance since 1991. She obtained the Certified Insurance Counselor (CIC) designation in 2011. Katy and her husband Steve are the proud aunt and uncle of nine nieces and nephews, and in her spare time, she enjoys spending time with family, camping and traveling.

### Russell Davis Jr.



Russ is a retired educator who worked in Washington State for 30 years. During his career, he was involved with educational administration including budgeting, curriculum development, diversifying instructional methods, and reshaping methods to meet the needs of students. Russ believes it is imperative to meet the needs of all individuals while remaining fiscally responsible to our members. He is a true believer in motivation, praise and rein-

forcement to enable all individuals to see beyond the limits that they have set for themselves. "I would bring a fresh perspective to this position as well as practical experience working with a diversity of individuals and styles," says Russ. "This includes teamwork, cooperation and collaboration, motivation, hands on knowledge, practical experience, and organizational evaluation." Russ has been married for 39 years and has two grown children.

## MEET OUR PEOPLE

### Volunteer Board of Directors

Sherri Kumm, Chair  
Jim Jenkins, Vice Chair  
Mike McAllister, Secretary-Treasurer  
Bobbi Samuels, Director  
Mike Moehrle, Director  
Rebecca Sarmiento, Director  
Katy Miller, Director

### Volunteer Supervisory Committee

Heather Marshall, Chair  
Katy Miller, Committee Member  
LaDana Sarbacher, Committee Member

## CREDIT UNION TEAM MEMBERS

### Lewiston Main Branch

Trisha Baker, President/CEO  
Mary Light, Vice President  
Chad Smith, Loan Manager  
Amanda Nixon, Compliance/HR Coordinator  
Michelle Eberhardt, MSR Supervisor  
Rebecca Garner, Accounting Specialist  
Samantha Scott, Loan Officer  
Michelle Hansen, Loan Officer  
Ashley Hart, Accounts Specialist  
Chris Merritt, Member Service Representative  
Krystle Monda, Member Service Representative  
Justin Pitcher, Member Service Representative  
Jacci Wollett, Member Service Representative  
Jenn Dahl, Member Service Representative  
April McKelway, Collections Specialist

### Orofino Branch

Ryan Smathers, Branch Manager  
Ashlee Diffin, Loan Officer  
Emily Simmons, Member Service Representative  
Danelle Pederson, Member Service Representative  
Noelle Shore, Member Service Representative

### Clarkston Branch

Sierra Fridley, Branch Manager  
Jennifer LaFord, Member Service Representative  
Tarina Taylor, Member Service Representative  
Chelsey Patterson, Loan Support Specialist  
Debra Harris, Operations Manager

### Pomeroy Branch

Ashley Dixon, Branch Manager  
Sherrie Ledgerwood, Member Service Representative  
Rochelle Williams, Member Service Representative

### Clearwater Branch

Sue Darrow, Branch Manager  
Gail Harrington, Branch Support  
Kristi Parks, Loan Officer  
Jerrie Davidson, Member Service Representative  
Charley Bierman, Member Service Representative  
Kayce Breckenridge, Member Service Representative